

Talk Less Say More 3 Habits To Influence Others And Make Things Happen Ebook Connie Dieken

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Talk Less, Say More lays out a powerful 3-step method called Connect, Convey, Convince (R) and guides you in how to use these habits to be more influential. This succinct book solves your modern communication issues in today's demanding, distracted world at a time when interaction skills are plummeting.

~~Talk Less, Say More: Three Habits to Influence Others and ...~~

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Communication is the single greatest challenge in business today. It takes just three habits to conquer it. Talk Less, Say More will help you achieve more with less. Less wordiness. Less tune-out. Less frustration. You'll gain more time. More positive outcomes. And more rewarding relationships.

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Chairman & CEO, Fortune Brands. "Connie Dieken's three-step strategy is a smart, practical guide for business leaders and others who want. "Talk Less, Say More is packed with powerful advice to get your points across and make things happen in today's time-pressed world. Connie's forward-thinking, actionable communication shortcuts can elevate anyone's game."

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@inproceedings{Dieken2009TalkLS, title={Talk Less, Say More: 3 Habits to Influence Others and Make Things Happen}, author={Connie Dieken}, year={2009} } Connie Dieken Published 2009 Engineering Introduction Connect -Convey-Convince(R). 1 CONNECT Managing Attention. 10 Signs You May Be a Weak ...

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be more in? uential and make things happen in our distracted, attention-de? cit affected world. It's full of speci? c tips and take-aways to ensure that you're fully heard, clearly understood, and will ignite positive action in any business or social situation. TALK LESS SAY MORE 3 Habits to Influence Others and Make Things Happen CONNIE DIEKEN

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Talk less, say more : 3 habits to influence others and make things happen. [Connie Dieken] -- "Talk Less, Say More is a guide to 21st-century communication skills to help you be more influential and make things happen in our distracted, attention-deficit affected world.

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"If I say 150 words a minute, and you can hear 750 words a minute, the less I say, the more you hear. The more you say, the less they're going to hear," he said. More from IdeaFestival 2015

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"Talk Less, Say More has become an integral part of oursales training program. In today's manufacturing environment, oursales engineers must be able to quickly gain mind share of ourcustomers, deliver the appropriate messages, and win new business.Talk Less, Say More provides the communication tools critical forsuccess."

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